## Apple Inc. <br> Q1 2009 Unaudited Summary Data

|  | Q4 2008 |  | Q1 2008 |  | Q1 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { CPU } \\ \text { Units K } \end{gathered}$ | Revenue \$M | $\begin{gathered} \text { CPU } \\ \text { Units K } \end{gathered}$ | Revenue \$M | $\begin{gathered} \text { CPU } \\ \text { Units K } \end{gathered}$ | Revenue <br> \$M |
| Americas | 1,121 | \$3,572 | 841 | \$4,298 | 912 | \$4,501 |
| Europe | 611 | 1,723 | 705 | 2,471 | 795 | 2,771 |
| Japan | 78 | 320 | 91 | 400 | 99 | 481 |
| Retail | 596 | 1,718 | 504 | 1,701 | 515 | 1,740 |
| Other Segments (1) | 205 | 562 | 178 | 738 | 203 | 674 |
| Total Operating Segments | $\underline{\underline{2,611}}$ | \$7,895 | $\underline{\underline{2,319}}$ | \$9,608 | $\underline{\underline{2,524}}$ | \$10,167 |


| Product Summary | Revenue |  |  Revenu <br> Units K $\$ \mathrm{M}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Units K | \$M |  |  |
| Desktops (2) | 936 | \$1,363 | 977 | \$1,515 |
| Portables (3) | 1,675 | 2,257 | 1,342 | 2,037 |
| Subtotal CPUs | 2,611 | 3,620 | 2,319 | 3,552 |
| iPod | 11,052 | 1,660 | 22,121 | 3,997 |
| Other Music Related Products and Services (4) |  | 832 |  | 808 |
| iPhone and Related Products \& Services (5) | 6,892 | 806 | 2,315 | 241 |
| Peripherals and Other Hardware |  | 428 |  | 382 |
| Software, Service and Other Sales |  | 549 |  | 628 |
| Total Apple |  | \$7,895 |  | \$9,608 |


| Units K | Revenue <br> $\$ M$ |
| ---: | ---: |
| 728 | $\$ 1,043$ |
| 1,796 | 2,511 |
| 2,524 | 3,554 |
| 22,727 | 3,371 |
|  | 1,011 |
| 4,363 | 1,247 |
|  | 378 |
|  | 606 |
|  | $\underline{\underline{10,167}}$ |

Sequential Change

| CPU Units | Revenue | CPU Units | Revenue |
| :---: | :---: | :---: | :---: |
| - 19\% | 26\% | 8\% | 5\% |
| 30\% | 61\% | 13\% | 12\% |
| 27\% | 50\% | 9\% | 20\% |
| - 14\% | 1\% | 2\% | 2\% |
| -1\% | 20\% | 14\% | - 9\% |
| -3\% | 29\% | 9\% | 6\% |

Sequential Change Year/Year Change

| Units | Revenue | Units | Revenue |
| :---: | :---: | :---: | :---: |
| - 22\% | - 23\% | - 25\% | - 31\% |
| 7\% | 11\% | 34\% | 23\% |
| - 3\% | - $2 \%$ | 9\% | 0\% |
| 106\% | 103\% | 3\% | - 16\% |
|  | 22\% |  | 25\% |
| -37\% | 55\% | 88\% | 417\% |
|  | - 12\% |  | -1\% |
|  | 10\% |  | -4\% |
|  | 29\% |  | 6\% |

(1) Other Segments include Asia Pacific and FileMaker
(2) Includes iMac, Mac mini, Mac Pro and Xserve product
(3) Includes MacBook, MacBook Air and MacBook Pro product line
(4) Consists of iTunes Store sales, iPod services, and Apple-branded and third-party iPod accessories.
(5) Units consist of iPhone handset sales; Revenue is derived from handset sales, carrier agreements, and Apple-branded and third-party iPhone accessories.
$\mathrm{K}=$ Units in thousands $\quad \$ \mathrm{M}=$ Amounts in millions

