## Apple Inc. <br> Q3 2007 Unaudited Summary Data

|  | Q2 2007 |  | Q3 2006 |  | Q3 2007 |  | Sequential Change |  | Year/Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Operating Segments (1) | Units K | $\begin{aligned} & \mathrm{Rev} \\ & \$ \mathrm{M} \\ & \hline \end{aligned}$ | Units K | $\begin{array}{r} \mathrm{Rev} \\ \$ \mathrm{M} \\ \hline \end{array}$ | Units K | $\begin{aligned} & \mathrm{Rev} \\ & \$ \mathrm{M} \\ & \hline \end{aligned}$ | Units | Revenue | Units | Revenue |
| Americas | 605 | \$2,467 | 642 | \$2,213 | 824 | \$2,680 | 36\% | 9\% | 28\% | 21\% |
| Europe | 433 | 1,249 | 301 | 900 | 393 | 1,160 | - 9\% | - 7\% | 31\% | 29\% |
| Japan | 79 | 284 | 79 | 259 | 81 | 258 | 3\% | - 9\% | 3\% | - |
| Retail | 275 | 834 | 216 | 688 | 330 | 915 | 20\% | 10\% | 53\% | 33\% |
| Other Segments (2) | 125 | 430 | 89 | 310 | 136 | 397 | 9\% | - 8\% | 53\% | 28\% |
| Total Operating Segments | $\underline{\underline{1,517}}$ | \$5,264 | $\underline{\underline{1,327}}$ | \$4,370 | $\underline{\underline{1,764}}$ | \$5,410 | 16\% | 3\% | 33\% | 24\% |


|  |  | $\begin{aligned} & \mathrm{Rev} \\ & \$ \mathrm{M} \\ & \hline \end{aligned}$ | $\begin{aligned} & \\ & \text { Units K } \end{aligned} \begin{array}{r} \text { Rev } \\ \$ \mathrm{M} \\ \hline \end{array}$ |  | Units K | $\begin{aligned} & \mathrm{Rev} \\ & \$ \mathrm{M} \\ & \hline \end{aligned}$ | Sequential Change |  | Year/Year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Units K |  |  |  |  |  | Revenue | Units | Revenue |
| Product Summary |  |  |  |  |  |  |  |  |  |  |
| Desktops (3) | 626 | \$914 | 529 | \$705 |  | 634 | \$956 | 1\% | 5\% | 20\% | 36\% |
| Portables (4) | 891 | 1,354 | 798 | 1,161 | 1,130 | 1,577 | 27\% | 16\% | 42\% | 36\% |
| Subtotal CPUs | 1,517 | 2,268 | 1,327 | 1,866 | 1,764 | 2,533 | 16\% | 12\% | 33\% | 36\% |
| iPod | 10,549 | 1,689 | 8,111 | 1,497 | 9,815 | 1,570 | -7\% | - 7\% | 21\% | 5\% |
| Other Music Related Products and Services (5) |  | 653 |  | 457 |  | 608 |  | - 7\% |  | 33\% |
| iPhone and Related Products and Services (6) | - | - | - | - | 270 | 5 | NM | NM | NM | NM |
| Peripherals and Other Hardware |  | 309 |  | 236 |  | 308 |  | - |  | 31\% |
| Software, Service and Other Sales |  | 345 |  | 314 |  | 386 |  | 12\% |  | 23\% |
| Total Apple |  | \$5,264 |  | \$4,370 |  | \$5,410 |  | 3\% |  | 24\% |

 Prior period results have been reclassified to reflect this change to the Retail Segment's operating results along with the corresponding offsets to the other operating segments.
(2) Other Segments include Asia Pacific and FileMaker.
(3) Includes iMac, eMac, Mac mini, Mac Pro, PowerMac and Xserve product lines.
(4) Includes MacBook, iBook, MacBook Pro and PowerBook product lines.
(5) Consists of iTunes Store sales, iPod services, and Apple-branded and third-party iPod accessories.
(6) Consists of iPhones and Apple-branded and third-party iPhone accessories.

NM: Not Meaningful

