

# iTunes Affiliate Program

Europe - November 2006



iTunes background

### The iTunes Store

# A digital music revolution



- The first iTunes Store launched in the US in April 2003
- iTunes has been a massive success ever since
- Up to date more than 1.5 billion songs have been sold worldwide
- Market leader in all territories

## iTunes 7

# Complete redesign, new products and great new features



# **Basic facts**

#### Content

- More than 3 million songs from all 4 major labels and hundreds of independents and catalog is growing every day - by far the largest legal music download selection across Europe and worldwide
- More than 20,000 audiobooks
- More than 65,000 podcasts
- More than 3,500 music videos and the full Pixar shorts range.
- iPod games --> great cross promotion potential with the Applestore
- Exclusive content only available on iTunes is added every week!!!



**Overview** 

# iTunes affiliate program: Overview

#### More than music!

 Create direct links to any song, album, artist, video, podcast, pixar short, and iPod game within the iTunes Store.

#### iTunes content adds value to websites and their users

 Access Apple-designed marketing materials for use on the Web, in email, and in online promotions.

#### Earn commission on sales

 Affiliates earn 4% commission on all revenue generated by links to iTunes on web sites, MySpace pages emails and blogs within a time window of 24 hours.

### Provide instant gratification

- iTunes provides a distribution channel that immediately provides entertainment.



How it works

# iTunes affiliate program: How it works

### Affiliate network provided by TradeDoubler

- iTunes has partnered with TradeDoubler, the leading European provider of affiliate technology.
- TradeDoubler provides the interface that enables iTunes affiliates to access links, track performance and get paid.
- Automatic monthly payments by bank transfer if your commission earnings are more than €50.
- If your monthly commission earnings are less than £30 your credit will be carried forward.

# iTunes affiliate program: How it works

## Affiliate network provided by TradeDoubler



# iTunes affiliate program: Customer journey

1. User clicks iTunes affiliate link.

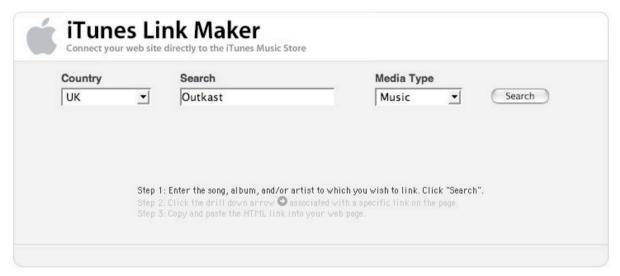


2. Instant gratification with iTunes.



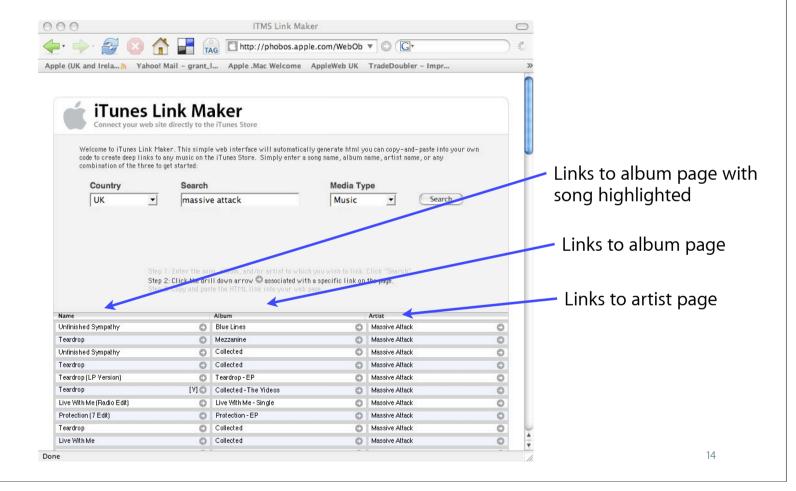
iTunes link maker
iTunes RSS feed generator
iTunes affiliate search string
iTunes affiliate iMix

#### **Link Maker**

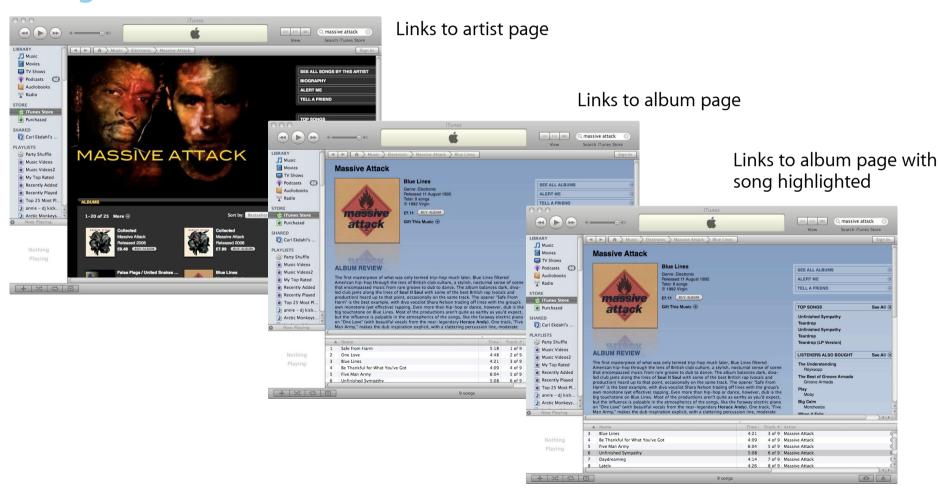


- Use the iTunes Link Maker to create links to any artist, song, album, podcast, or video on iTunes.
- The iTunes Link Maker can be used to create links complete with the iTunes image: or simple text links.

**Using the Link Maker** 



# **Using the Link Maker**



#### Link Maker: Link structure



#### Link Maker: Link structure

- Copy the link into your sites code to produce an iTunes deeplink within an iTunes button:

```
<a href="http://clkuk.tradedoubler.com/click?p=23708&a=...&url=http%3A%2F%2Fphobos.apple.com%2FWebObjects%2FMZStore.woa%2Fwa%2FviewAlbum%3Fi%3D14231685%26id%3D14231705%26s%3D143444%26partnerld%3D2003"> <img height="15" width="61" alt="Massive Attack - Blue Lines" src="http://ax.phobos.apple.com.edgesuite.net/images/badgeitunes61x15dark.gif"></img><</a>
```

- Just copy the text in red to produce text and image links.

#### Gain direct access to the Link maker

- Replace ..... with your TradeDoubler affiliate id:

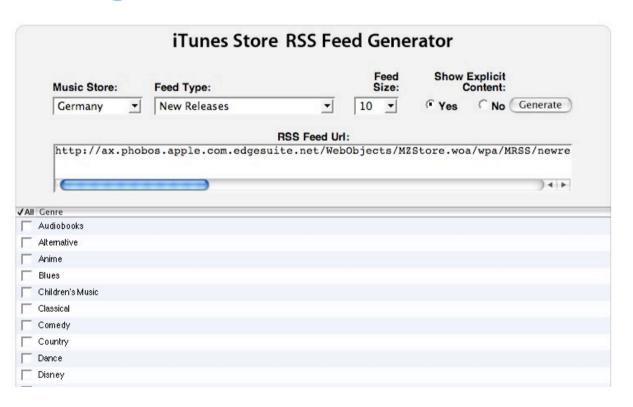
UK: http://hstgb.tradedoubler.com/file/23708/linkmaker.html?aid=...&pid=23708

FR: http://hstfr.tradedoubler.com/file/23753/linkmaker.html?aid=......&pid=23753

T: http://hstit.tradedoubler.com/file/24373/linkmaker.html?aid=...&pid=24373

DE: http://hstde.tradedoubler.com/file/23761/linkmaker.html?aid=...&pid=23761

Produce automatically updating iTunes charts with the iTunes RSS feed generator



### iTunes RSS feed generator

- Using the iTunes Music Store Feed Generator you can easily create dynamic iTunes Top Albums, Songs, New Releases and Exclusives charts that match the look and feel of your website, blog or social network page.
- The RSS technology allows you to get hourly updates and always display the current, latest charts.
- Charts are available in listings of the Top 5 up to the Top 100, and you can choose the overall iTunes charts or genre specific listings.
- To publish the feed to your website, you will need an RSS parser.

### Integrating an iTunes RSS feed

- If you need more information on RSS parsers and how to integrate RSS feeds into your website, we recommend the following resources:
- RSS Feeds via JavaScript: <a href="http://jade.mcli.dist.maricopa.edu/feed">http://jade.mcli.dist.maricopa.edu/feed</a>
- RSS on PHP Pages: <a href="http://www.feedforall.com/free-php-script.htm">http://www.feedforall.com/free-php-script.htm</a>
- RSS on any webpage via an iFrame: <a href="http://www.feedroll.com/">http://www.feedroll.com/</a>

# iTunes affiliate search string

```
<form
action="http://clk.tradedoubler.com/click?p=XXXXX&a=$$$$$$ url=http://phobos.apple.com/WebObjec
ts/MZSearch.woa/wa/search?partnerId=2003" method="post"><input name="td_term" value="Search"
type="text"></form>

Replace XXXXX with the following country codes:

DE 23761
FR 23753
GB 23708
IE 24367
IT 24373
```

Replace \$\$\$\$\$ with your TradeDoubler affiliate id.

Artist banners
Free single of the week

Interactive iTunes banners

iTunes buttons

**Examples of iTunes RSS charts** 





#### **Artist banners**

- Available in 4 languages: UK, DE, FR, IT from the iTunes / TradeDoubler interface.
- 4 sizes: 120\*60 / 300\*250 / 468\*60 / 728\*90



Free single of the week feature: Available in UK, FR

















#### Interactive iTunes banners





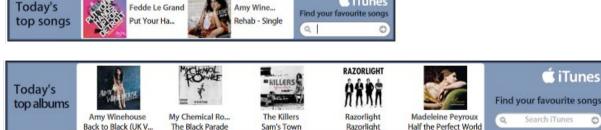




🕉 iTunes

- Automatically displays the top songs and albums on iTunes.
- Banners contain a search box.

🛋 iTunes



iTunes flash banners





Download now O

iTunes buttons available:



#### Top 10's in iTunes

#### Choose Genre

#### All Songs

 I Don't Feel Like Dancin' (Radio... Scissor Sisters



- 2. When You Were Young The Killers
- 3. Checking It Out Lil Chris
- 4. Chasing Cars Snow Patrol
- Sexy Back Justin Timberlake
- 6. Promiscuous Nelly Furtado featuring Timbaland
- 7. Never Be Lonely The Feeling
- 8. Chelsea Dagger (Radio Edit) The Fratellis
- 9. U + Ur Hand P!nk
- 10. Rock This Party (Everybody Dance... Bob Sinclar & Cutee B featuring...

#### All Albums

- 1. Razorlight Razorlight
- 2. High School Musical (Original TV... Various Artists

-



- 3. Costello Music The Fratellis
- 4. Eyes Open (Digital Version) Snow Patrol
- 5. FutureSex / LoveSounds Justin Timberlake
- 6. The Captain and the Kid Elton John
- 7. The Pacha Experience Various Artists
- 8. The Chronicles of a Bohemian... Get Cape. Wear Cape. Fly
- 9. Twelve Stops and Home The Feeling
- 10. Modern Times Bob Dylan

#### Now featured in iTunes



#### Bob Dylan's Modern Times

Modern Times marks the return of Bob Dylan, whose last release, the brilliant Love & Theft, came out in 2001. The dense narratives and thick mixture of swampy blues and country shuffles on Modern Times offer another bit of timeless musical prose from rock's greatest poet.









# Tools for the affiliate integration

#### **RSS feed charts:**

 New Releases, iTunes Exclusives, Genre charts.

## Free Single of the week

Automatic updates

**Artist bricks** 

# Higher value products on iTunes

iPod games

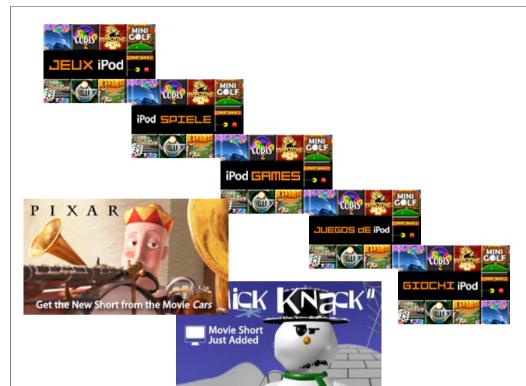
Pixar short films

**Audiobooks** 

**Music collections** 

Gift certificates

Nike sport music



# TI MAI MAI

# The TIPPING POINT MALCOLM GLADWELL How Little Things Can Make a Big Difference

# Higher value products

# iPod games

- £35.91 / €44.91 for the collection

#### Pixar short films

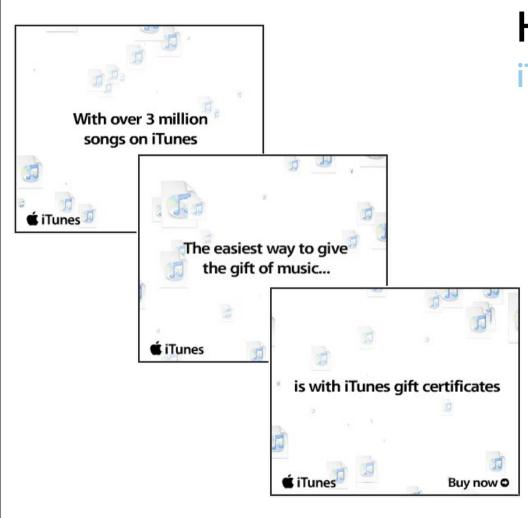
- £1.89 / €2.49 each

#### **Audiobooks**

- The Ricky Gervias Show
- Harry Potter / Da Vinci Code etc.

#### Music videos

- £1.89 / €2.49



# Higher value products

# iTunes gift certificates

- The iTunes Store makes it easy to give songs, albums, playlists, audiobooks and music videos to anyone.
- £5 / £10 / £15 / £25 / £30 / £40 / £50 / £75 / £100
- Ideal for Christmas / Staff incentives etc.
- Flash banners available in 4 sizes.

# **Nike Sport Music**

Available in the UK, FR, DE, AT



# **iTunes Collections**

# Original recordings and hand-picked playlists



## iTunes Essentials

### Available in UK, DE, and FR



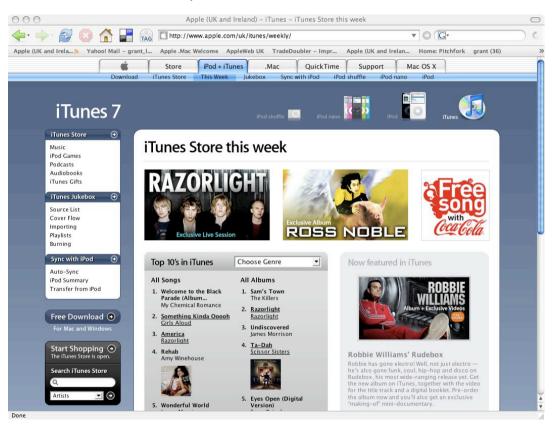
# Stay in touch with the latest iTunes features

iTunes weekly

New music weekly email

# iTunes store this week

- Every week, the iTunes store showcases exclusive, live sessions, remixes, celebrity playlists and unreleased tracks from your favourite artists.
- www.apple.com/uk/itunes/weekly
- www.apple.com/de/itunes/weekly
- www.apple.com/fr/itunes/weekly
- www.apple.com/it/itunes/weekly



# New music weekly email

Sign up for New Music Weekly and get the inside track on the very latest music - and more.

#### UK:

http://www.apple.com/uk/itunes/subscribe/

#### DE:

http://www.apple.com/de/itunes/subscribe/

#### FR:

http://www.apple.com/fr/itunes/subscribe/

#### IT:

http://www.apple.com/it/itunes/subscribe/



Frequently asked questions

# iTunes affiliate program

# Frequently asked questions

 http://images.apple.com/uk/itunes/affiliates/pdf/ iTunes\_Affiliates\_FAQ\_UK-040806.pdf

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