## Apple Inc.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(In millions, except number of shares, which are reflected in thousands, and per-share amounts)

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March } 30, \\ 2024 \\ \hline \end{gathered}$ |  | April 1, 2023 |  | $\begin{gathered} \text { March 30, } \\ 2024 \\ \hline \end{gathered}$ |  | April 1,$2023$ |  |
| Net sales: |  |  |  |  |  |  |  |  |
| Products | \$ | 66,886 | \$ | 73,929 | \$ | 163,344 | \$ | 170,317 |
| Services |  | 23,867 |  | 20,907 |  | 46,984 |  | 41,673 |
| Total net sales ${ }^{(1)}$ |  | 90,753 |  | 94,836 |  | 210,328 |  | 211,990 |
| Cost of sales: |  |  |  |  |  |  |  |  |
| Products |  | 42,424 |  | 46,795 |  | 100,864 |  | 107,560 |
| Services |  | 6,058 |  | 6,065 |  | 12,338 |  | 12,122 |
| Total cost of sales |  | 48,482 |  | 52,860 |  | 113,202 |  | 119,682 |
| Gross margin |  | 42,271 |  | 41,976 |  | 97,126 |  | 92,308 |
|  |  |  |  |  |  |  |  |  |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Research and development |  | 7,903 |  | 7,457 |  | 15,599 |  | 15,166 |
| Selling, general and administrative |  | 6,468 |  | 6,201 |  | 13,254 |  | 12,808 |
| Total operating expenses |  | 14,371 |  | 13,658 |  | 28,853 |  | 27,974 |
|  |  |  |  |  |  |  |  |  |
| Operating income |  | 27,900 |  | 28,318 |  | 68,273 |  | 64,334 |
| Other income/(expense), net |  | 158 |  | 64 |  | 108 |  | (329) |
| Income before provision for income taxes |  | 28,058 |  | 28,382 |  | 68,381 |  | 64,005 |
| Provision for income taxes |  | 4,422 |  | 4,222 |  | 10,829 |  | 9,847 |
| Net income | \$ | 23,636 | \$ | 24,160 | \$ | 57,552 | \$ | 54,158 |
|  |  |  |  |  |  |  |  |  |
| Earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 1.53 | \$ | 1.53 | \$ | 3.72 | \$ | 3.42 |
| Diluted | \$ | 1.53 | \$ | 1.52 | \$ | 3.71 | \$ | 3.41 |
| Shares used in computing earnings per share: |  |  |  |  |  |  |  |  |
| Basic |  | 405,856 |  | 87,154 |  | ,457,810 |  | 39,939 |
| Diluted |  | 464,709 |  | 847,050 |  | ,520,675 |  | 901,384 |
|  |  |  |  |  |  |  |  |  |
| ${ }^{(1)}$ Net sales by reportable segment: |  |  |  |  |  |  |  |  |
| Americas | \$ | 37,273 | \$ | 37,784 | \$ | 87,703 | \$ | 87,062 |
| Europe |  | 24,123 |  | 23,945 |  | 54,520 |  | 51,626 |
| Greater China |  | 16,372 |  | 17,812 |  | 37,191 |  | 41,717 |
| Japan |  | 6,262 |  | 7,176 |  | 14,029 |  | 13,931 |
| Rest of Asia Pacific |  | 6,723 |  | 8,119 |  | 16,885 |  | 17,654 |
| Total net sales | \$ | 90,753 | \$ | 94,836 | \$ | 210,328 | \$ | 211,990 |
|  |  |  |  |  |  |  |  |  |
| ${ }^{(1)}$ Net sales by category: |  |  |  |  |  |  |  |  |
| iPhone | \$ | 45,963 | \$ | 51,334 | \$ | 115,665 | \$ | 117,109 |
| Mac |  | 7,451 |  | 7,168 |  | 15,231 |  | 14,903 |
| iPad |  | 5,559 |  | 6,670 |  | 12,582 |  | 16,066 |
| Wearables, Home and Accessories |  | 7,913 |  | 8,757 |  | 19,866 |  | 22,239 |
| Services |  | 23,867 |  | 20,907 |  | 46,984 |  | 41,673 |
| Total net sales | \$ | 90,753 | \$ | 94,836 | \$ | 210,328 | \$ | 211,990 |

## Apple Inc.

## CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(In millions, except number of shares, which are reflected in thousands, and par value)


Apple Inc.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(In millions)

| Cash, cash equivalents and restricted cash, beginning balances | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 30, } \\ 2024 \\ \hline \end{gathered}$ |  | April 1, <br> 2023 |  |
|  | \$ | 30,737 | \$ | 24,977 |
|  |  |  |  |  |
| Operating activities: |  |  |  |  |
| Net income |  | 57,552 |  | 54,158 |
| Adjustments to reconcile net income to cash generated by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 5,684 |  | 5,814 |
| Share-based compensation expense |  | 5,961 |  | 5,591 |
| Other |  | $(1,971)$ |  | $(1,732)$ |
| Changes in operating assets and liabilities: |  |  |  |  |
| Accounts receivable, net |  | 7,727 |  | 9,596 |
| Vendor non-trade receivables |  | 12,164 |  | 14,785 |
| Inventories |  | 53 |  | $(2,548)$ |
| Other current and non-current assets |  | $(4,438)$ |  | $(4,092)$ |
| Accounts payable |  | $(16,710)$ |  | $(20,764)$ |
| Other current and non-current liabilities |  | $(3,437)$ |  | 1,757 |
| Cash generated by operating activities |  | 62,585 |  | 62,565 |
|  |  |  |  |  |
| Investing activities: |  |  |  |  |
| Purchases of marketable securities |  | $(25,042)$ |  | $(11,197)$ |
| Proceeds from maturities of marketable securities |  | 27,462 |  | 17,124 |
| Proceeds from sales of marketable securities |  | 4,314 |  | 1,897 |
| Payments for acquisition of property, plant and equipment |  | $(4,388)$ |  | $(6,703)$ |
| Other |  | (729) |  | (247) |
| Cash generated by investing activities |  | 1,617 |  | 874 |
|  |  |  |  |  |
| Financing activities: |  |  |  |  |
| Payments for taxes related to net share settlement of equity awards |  | $(2,875)$ |  | $(2,734)$ |
| Payments for dividends and dividend equivalents |  | $(7,535)$ |  | $(7,418)$ |
| Repurchases of common stock |  | $(43,344)$ |  | $(39,069)$ |
| Repayments of term debt |  | $(3,150)$ |  | $(3,651)$ |
| Repayments of commercial paper, net |  | $(3,982)$ |  | $(7,960)$ |
| Other |  | (132) |  | (455) |
| Cash used in financing activities |  | $(61,018)$ |  | $(61,287)$ |
|  |  |  |  |  |
| Increase in cash, cash equivalents and restricted cash |  | 3,184 |  | 2,152 |
| Cash, cash equivalents and restricted cash, ending balances | \$ | 33,921 | \$ | 27,129 |
|  |  |  |  |  |
| Supplemental cash flow disclosure: |  |  |  |  |
| Cash paid for income taxes, net | \$ | 14,531 | \$ | 4,894 |

