## Apple Inc. Q3 2015 Unaudited Summary Data

(Units in thousands, Revenue in millions)

Operating Segments
Americas
Europe
Greater China
Japan
Rest of Asia Pacific
Total Apple

## Product Summary

iPhone (1)
iPad (1)
Mac (1)
Services (2)
Other Products (1)(3)

## Total Apple

| Q3 2015 |
| ---: |
| Revenue |
| $\$ 20,209$ |
| 10,342 |
| 13,230 |
| 2,872 |
| 2,952 |
| $\$ 49,605$ |


| Q2 2015 | Q3 2014 |
| :---: | :---: |
| Revenue | Revenue |
| \$21,316 | \$17,574 |
| 12,204 | 8,659 |
| 16,823 | 6,230 |
| 3,457 | 2,627 |
| 4,210 | 2,342 |
| \$58,010 | \$37,432 |


| Q3 2015 |  |
| ---: | ---: |
| Units | Revenue |
| 47,534 | $\$ 31,368$ |
| 10,931 | 4,538 |
| 4,796 | 6,030 |
|  | 5,028 |
|  | 2,641 |
|  | $\$ 49,605$ |


| Q2 2015 |  | Q3 2014 |  |
| :---: | :---: | :---: | :---: |
| Units | Revenue | Units | Revenue |
| 61,170 | \$40,282 | 35,203 | \$19,751 |
| 12,623 | 5,428 | 13,276 | 5,889 |
| 4,563 | 5,615 | 4,413 | 5,540 |
|  | 4,996 |  | 4,485 |
|  | 1,689 |  | 1,767 |
|  | \$58,010 |  | \$37,432 |

Sequential Change

| Units | Revenue | Units | Revenue |
| :---: | :---: | :---: | :---: |
| - 22\% | - 22\% | 35\% | 59\% |
| - 13\% | - 16\% | - 18\% | - 23\% |
| 5\% | 7\% | 9\% | 9\% |
|  | 1\% |  | 12\% |
|  | 56\% |  | 49\% |

(1) Includes deferrals and amortization of related non-software services and software upgrade rights.
(2) Includes revenue from iTunes, AppleCare, Apple Pay, licensing and other services.
(3) Includes sales of Apple TV, Apple Watch, Beats Electronics, iPod and Apple-branded and third-party accessories.

